PRESENTATION GIVEN AT THE TRANSLINKS VALUE CHAIN WORKSHOP ENTITLED:

"Value Chain Cases in the Context of Conservation Marketing and Certification"

JUNE 25-27, 2009 ARUSHA, TANZANIA

HOSTED BY ENTERPRISEWORKS/VITA



This workshop was made possible by the generous support of the American people through the United States Agency for International Development (USAID) under the terms of the TransLinks Cooperative Agreement No.EPP-A-00-06-00014-00 to the Wildlife Conservation Society (WCS). TransLinks is a partnership of WCS, The Earth Institute, Enterprise Works/VITA, Forest Trends and the Land Tenure Center. The contents are the responsibility of the authors and do not necessarily reflect the views of USAID or the United States government.

TransLinks: Promoting Transformation by Linking Nature, Wealth and Power

Presented by Jane Carter Ingram















Core activities

Analysing and documenting best practice

Tool Development

Training events and workshops

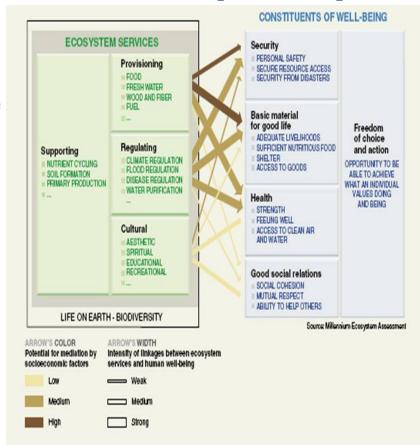
Global Dissemination



Payments for Ecosystem Services (PES)

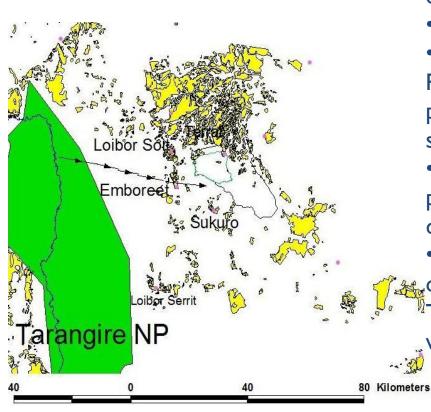
Key Criteria:

- (a) the mechanism must involve a voluntary transaction where;
- (b) a well-defined environmental service (or a land use likely to secure that service);
- (c) is being 'bought' by a (minimum of one) service buyer;
- (d) from a (minimum of one) service provider and
- (e) if and only if the service provider secures service provision (conditionality)
- (From Wunder, 2005)



Community land easements

Simanjiro, Tanzania (Nelson, 2008)



- I village of 2,500 people with monthly household expenditures of approximately \$10/household
- •Area of interest: 9,300 ha
- •Wildlife in Tarangire National Park need grasslands outside of park for grazing during wet season
- •Agricultural expansion outside of park threatens key wildlife dispersal areas
- •Agreement between private tour operators and community of Terrat to conserve grasslands for wildlife

Community land easements

Simanjiro, Tanzania (Nelson, 2008)



Agreement:

- 4 private sector tour operators
- 5 year contract with Terrat village
- \$4500/year conservation easement
- \$3500/year for 4 village game scouts





Community-based ecotourism

Tmatbouey, Cambodia (Clements et al. 2008)

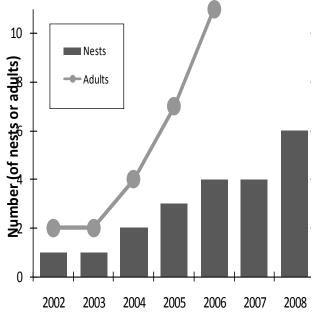


- I Village of 203 families with average household income of \$300-\$450/year
- •Village located in Kulen Promptem Wildlife Sanctuary with a Community Protected area of approximately 1,711 ha
- •Area is important habitat for rare bird species
- •Ecotourism project developed for birdwatching and income for community
- •Agreement between Community, WCS and Government to work together to conserve bird populations in the area for eco-tourism and generate revenue for the community
- •Tourists pay \$30 to the community fund if they see an Ibis species and \$15 if they do not, in addition to other services

Community-based ecotourism

Tmatbouey, Cambodia (Clements et al. 2008)

Year	Total	Services	Fund	Average Service Payment/T ourist	% revenue for village
2003	\$0	\$0	\$0		
2004	\$498	\$128	\$370	\$ 10	11.4%
2005	\$2,588	\$1,058	\$1,530	\$ 21	14.1%
2006	\$3,553	\$1,453	\$2,100	\$ 21	14.1%
2007	\$5,961	\$3,641	\$2,320	\$ 47	19.9%
2008	\$12,271	\$8,491	\$3,780	\$ 67	23.9%

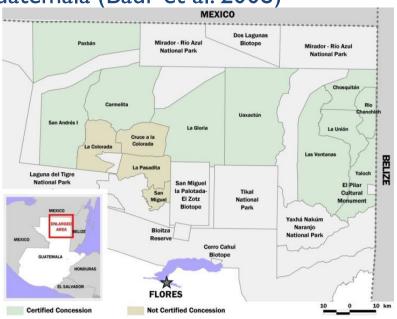


Wildlife population trends: White-shouldered Ibis (*Pseudibis davisoni*).

Community-based trophy hunting

Maya Biosphere Reserve, Guatemala (Baur et al. 2008)

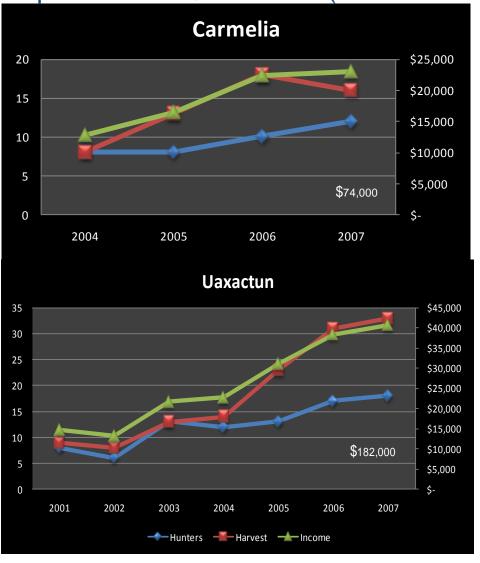




- •2 Villages located in the Multiple Use Zones of the Maya Biosphere Reserve:
 - •Uaxactún: 1,000 people in an area of 835 km²
 - •Carmelita: 388 people in an area of 562 km²
- Natural resource based economies
- •Controlled hunting of the Ocellated Turkey provides additional income to community and encourages sustainable wildlife management
- •Hunters pay \$1,450/turkey and \$700/one additional turkey, in addition to other services provided by the community

Community-based trophy hunting

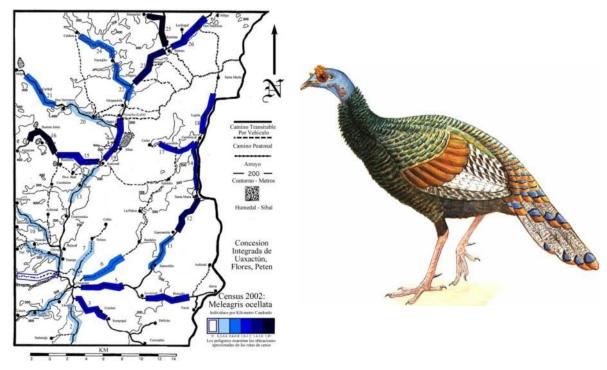
Maya Biosphere Reserve, Guatemala (Baur et al. 2008)



Community-based trophy hunting

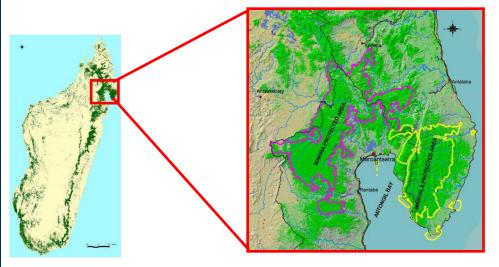
Maya Biosphere Reserve, Guatemala (Baur et al. 2008)

	Uaxa	ctún	Carmelita		
Years	2000 - 2004	2005 - 2007	2002 - 2004	2005 - 2007	
Mean Density	0.48	0.76	0.37	0.63	
Range	0.32-0.54	0.60 - 0.84	0.24 - 0.45	0.41 - 0.81	
St. Dev.	0.083	0.136	0.114	0.204	



Financing forest conservation through the carbon market

Makira, Madagascar (Holmes et al. 2008)



- •Approximately 150,000 people in 120 villages and household income of approximately \$250/year from cash crops
- •Area of 401,000 ha for avoided deforestation/forest carbon conservation surrounded by an area of 276,387 ha of community managed lands
- •Assessments demonstrated that 9,486 ha of forest could be protected from deforestation over a thirty year time period
- •Agreements between the Government and local communities to sustainably manage forest resources and agreements between Government and WCS to manage forests for conservation and to market CO₂ emissions reductions

Revenue from the Sale of Verified To support **Emissions** third party **Reductions**\ monitoring, To the delegated verification and manager of the certification Makira Protected up to 2.5%* Area for supporting management of the protected area 25% To support carbon revenue management through designated To the National national Government for foundation strengthening technical up to 2.5%* capacity for climate To local communities in change mitigation and and around the Makira development of a Forest for supporting their national forest carbon natural resource strategy To support Makira management, forest 15% Carbon Company's conservation and marketing and selling community development of emissions initiatives (activities to reductions support reduced up to 5%* deforestation) 50%

Analysis and Documentation of Best Practice



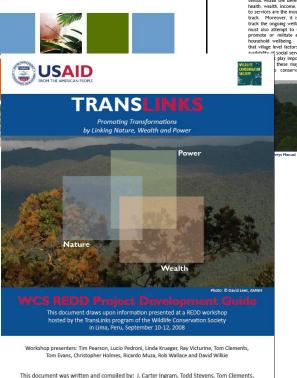
Tools and Training Materials



Payments for Ecosystem Services: Getting Started

A Primer

katoomba group



Matthew Hatchwell, Linda Krueger, Ray Victurine, Christopher Holmes and David Wilkie





TRANSLINKS Livelihood Surveys

A tool for conservation design, action and monitoring

A need for rigorous science Conservation actions are typically undertaken to preserve a nation's spectacular wildlife and wild ecosystems, and to promote the livelihood secu-rity of rural families who depend for their subsistence on a nation's natural resources. Documenting how conservation actions influence the welfare of local people is important because it can help demonstrate the benefits of conserva-tion or allow us to design ways to minimize adverse impacts.

What data should we collect?

Though many things could be measured to as-sess the welfare of families, there is broad consensus within the development community that health, wealth, income, consumption and access to services are the most important attributes to

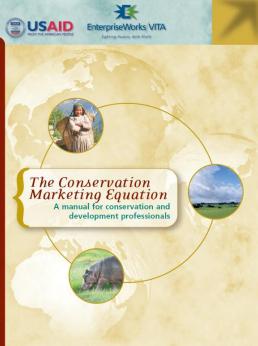
track. Moreover, it i track the ongoing welfa must also attempt to promote or militate that village level factor

quently if we are to assess both the welfare of families and the factors most instrumental in determining family wellbeing, we need to gather data on both village and household level variables.

Village level factors

The most important attributes of a village that influ-ence the welfare of families are: proximity to markets, access to natural resources, and availability of social services. Isolation from markets means that families can't sell their produce or the transportation costs erase their profits, and that the price of imported manufactured goods, medicines and educational materials may be prohibitively expensive.

Natural resources provide families with food, fuel, construction materials, and income. For many poor families, natural resources are the only assets they own, and they often serve as insurance to help them



Training Events and Workshops

- "Developing Forest Carbon Projects" Workshops, WCS
- The Legal, Ecological, Social and Economic Dimensions of REDD,WCS with UNDP and Fordham University
- Payment for Ecosystem Service Workshops, Forest Trends
- Designing Pro-Poor Payment for Ecosystem Services
 Programs, Land Tenure Center
- Conservation Marketing Workshops, Enterprise Works/VITA

Thank You! www.translinks.org

This publication was made possible by the generous support of the American people through the United States Agency for International Development (USAID), under the terms of the TransLinks Leader with Associates Cooperative Agreement No.EPP-A-00-06-00014-00 to the Wildlife Conservation Society. TransLinks is a partnership of The Wildlife Conservation Society, The Earth Institute, EnterpriseWorks/VITA, Forest Trends and The Land Tenure Center. The contents are the responsibility of the author and do not necessarily reflect the views of USAID or the United States government.